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1. WHAT CAN AN INTELLECTUAL PROPERTY LAW FIRM DO THAT I CAN'T?

In order to file and prosecute patent applications before the U.S. Patent & Trademark Office (USPTO) on behalf of a client, an attorney must be a member of the patent bar. A special bar exam is given by the USPTO prior to admitting an attorney, and the attorney must have an engineering or "hard science" undergraduate degree to sit for the exam. All of our attorneys are members of the patent bar.

Even though there are no special licensing requirements for an attorney to deal in trademark, copyright, trade secret, licensing and other intellectual property specialties, these areas are rife with potential pitfalls and nuances that can spell disaster for the attorney without experience in these fields. Because we deal exclusively in these areas on a daily basis, we can act as a specialist on the team, supplementing your own general representation of your client.

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2. WHEN SHOULD I CONTACT AN INTELLECTUAL PROPERTY ATTORNEY?

Although you can wait until you have a client with a specific intellectual property issue before you contact us, you may find it beneficial to establish a relationship with our firm before the need arises. Many non-IP attorneys find it beneficial to talk generally with one of our attorneys about intellectual property in order to learn the basics of IP law and to discover what sorts of issues may arise in the context

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of their own practice. This not only allows the attorney to speak knowledgeably about intellectual property with the client, but also to spot particular IP concerns early in the client representation.

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3. WILL I BE ABLE TO STAY INVOLVED WITH THE MATTER IF I REFER A CLIENT TO YOUR FIRM?

We allow the referring attorney to define the extent of the attorney's involvement in the matters that have been entrusted to us. Some attorneys prefer to have all client communications flow through them, some like for us to deal directly with the client but to keep them informed by correspondence copies, while others prefer for us to handle the client's intellectual property issues without involving them further unless an issue touches upon non-IP aspects of the representation. Any of these scenarios are acceptable to us. Our main concerns are always that the client is given first-class intellectual property representation, and that the referring attorney is comfortable with the level of hisher continued involvement.

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4. WHAT IF A NON-IP ISSUE DEVELOPS DURING THE COURSE OF YOUR REPRESENTATION OF MY CLIENT?

Because we limit our practice exclusively to intellectual property, any non-IP issues that we may identify during the course of our representation will immediately be brought to your attention. We feel that it is important for the client to know that we are on the case as IP specialists, and that all other legal questions are outside the scope of our practice and should be addressed to you. In that way, the client is always clear about who is hisher attorney and who is hisher IP consulting attorney.

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5. WHAT IF I AM COMFORTABLE WITH PRACTICING IN SOME AREAS OF INTELLECTUAL PROPERTY LAW, BUT WISH FOR YOU TO LIMIT YOUR REPRESENTATION OF MY CLIENT TO ONE PARTICULAR FIELD?

In cases, for example, where an attorney has experience in trademark law and wishes for us to help out only with patent matters, we are particularly mindful to refer the client back to the referring attorney when trademark issues arise, rather than handling them ourselves. We value our relationships with referring attorneys and always respect the limits to the client representation that have been drawn by the referring attorney.

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6. DOES YOUR FIRM HAVE THE TECHNICAL EXPERTISE NECESSARY TO HANDLE OUR CLIENT'S INTELLECTUAL PROPERTY WORK?

All of our attorneys are handpicked for their degrees in engineering, chemistry, biology, physics, metallurgy, ceramics and other technical specialties in addition to their law degrees. Collectively we provide a breadth and depth of experience to serve clients in diverse industries with specialized needs. Our niche experience and broad experience base enables us to provide quick and efficient service without the need for costly time spent getting to know your industry.

Below is a list of the technical degrees held by the Firm's attorneys:

- Aeronautical Engineering
- Automotive Engineering
- Biochemistry
- Biology
- Ceramic Engineering
- Chemical Engineering
- Chemistry
- Civil Engineering
- Computer Science
- Electrical Engineering
- Mathematics
- Mechanical Engineering
- Metallurgical Engineering
- Organic Chemistry
- Physics

For a more complete list of technical specialties and expertise, please check our [attorney profiles](#).

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7. DOES YOUR FIRM LITIGATE INTELLECTUAL PROPERTY CASES?

Yes. We have an extensive litigation practice in all areas of intellectual property. You can be assured that all of our attorneys handling

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the litigation will be registered to practice before the U.S. Patent & Trademark Office (USPTO). While many "full service" law firms claim to have intellectual property litigation departments, they are often staffed with general trial attorneys and one or two "consulting" patent attorneys. We offer a full range of litigation services, including representation at administrative proceedings before the USPTO, the International Trade Commission and other governmental agencies, litigation in state and federal trial courts and appellate courts, and the U.S. Supreme Court.

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8. DOES YOUR FIRM ACCEPT INTELLECTUAL PROPERTY CONTINGENCY FEE LITIGATION CASES?

Yes. We have extensive experience in such litigation and have obtained several multi-million dollar settlements on behalf of our clients.

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9. DOES YOUR FIRM PROVIDE SERVICE AS LOCAL COUNSEL?

Yes. We are pleased to offer our services as local counsel in the Southern and Northern Districts of Indiana.

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